



Term	Week	YEAR 12 BUSINESS STUDIES – 2025-26 SCOPE & SEQUENCE
4	1	Marketing (30 hours)
	2	Outcomes H2, H3, H4, H5, H6, H7, H8, H9
	3	Strategic Role of Marketing
	4	Influences on Marketing
	5	Marketing Processes
	6	Marketing Strategies
	7	Assessment Task 1: Week 8 Case Study Research (Marketing) 30%
	8	Outcomes assessed: H1, H3, H7
	9	
1	1	Operations (30 hours)
	2	Outcomes H2, H3, H4, H5, H6, H7, H8, H9, H10
	3	Role of operations management
	4	Influences on operations management
	5	Operations processes
	6	Operations strategies
	7	Assessment Task 2: Week 9 Stimulus Skills Report
	8	Weighting: 20%
	9	Outcomes assessed: H2, H5, H8
2	1	Finance (30 hours) continued...
	2	Influences on financial management
	3	Processes of financial management
	4	Financial management strategies
	5	Assessment Task 3: Stimulus Skills Test
	6	Weighting: 20%
	7	Outcomes assessed: H5, H8, H10
	8	Human Resources (30 hours)
	9	Outcomes H1, H2, H3, H4, H5, H6, H7, H8, H9
	10	Role of human resources management
3	1	Human Resources (30 hours) continued...
	2	Key influences on human resource management
	3	
	4	Assessment Task 4: Trial HSC Examination
	5	Weighting: 30%
	6	Outcomes: ALL
	7	Processes of human resource management
	8	Strategies of human resources management
	9	Effectiveness of human resource management
	10	